



DIRECTORATE OF TECHNICAL EDUCATION AND TRAINING, ODISHA, CUTTACK

At-Killamaidan, PO-Buxibazar, Cuttack-753001

Tel:0671-2301061

E-mail: dtetorissa@gmail.com

DTET-PROC-ET-0013-2026

NotificationNo.

2905

Dated: 24.2.2026

“EMD and Technical Bid Corrigendum”

Name of Work: Request for Proposal for setting up Artificial Intelligence Labs at Govt. ITIs of Odisha.

e-Tender ID: 2026_DTET_125010_1

NIT No. DTET/2025-26/1223/03; Dated: 19.01.2026

Except the following amendments, all original RFP terms, conditions and criteria remain unchanged.

SL No.	Reference Page or Section	Existing Clause	Modified Clause
1	Section VI: Annexures Annexure I: Bid Submission Checklist Page 13	EMD Rs.30,00,000.00 (Rupees Thirty Lakhs only)	Bank Guarantee format for EMD submission attached in Annexure-1.
2	Technical Specifications of the equipment from RFP document	As per published RFP document	1. Equipment wise changes in technical specifications may be revised as per the 'Minutes of the Pre-Bid Meeting' published along with this 'Corrigendum Notice'. 2. Equivalent or higher technical specifications are accepted for all the equipment mentioned in the tender.
3	FACT SHEET	Due date for submission of proposals	Due date for submission of proposals is hereby extended till 13.03.2026 by 05:00PM

(Tender Inviting Authority)

Sri. S.K. Patra

Joint Director (Procurement)

DTE&T, Odisha, Cuttack

ANNEXURE-1: Bank Guarantee Format for Earnest Money Deposit (EMD)

To,
Director of Technical Education and Training, Odisha
Killa Maidan, Buxi Bazaar, Cuttack- 753001
Phone No-0671 (2301061),
Email: dtetorissa@gmail.com

Whereas << name of the bidder >> (hereinafter called "the Bidder") has submitted the bid for submission of RFP # <<RFP Number>> dated <<insert date>> for <<name of the assignment>> (herein called "the Bid") to DTE&T Odisha

KNOW ALL MEN by these presents that we, <<name of the issuing bank>> having our office at <<Address>> (herein called "the Bank") are bound unto(herein called the "Purchaser") in the sum of Rs.....<<amount in figures>> (Rupees <<Amount in words>> only) for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents.

Sealed with the Common seal of the said Bank.....day of.....20....<<insert date>>

The conditions of the obligation are:

1. If the Bidder withdraws or amends, impairs or derogates from the Bid in any respect within the period of validity of this tender; or
2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of validity of bid: -
 - a. Withdraws his participation from the bid during the period of validity of bid documents; or
 - b. Fails or refuses to participate for failure to respond in the subsequent Tender process after having been short listed;
 - c. If the Bidder fails to furnish the Performance Security for the due performance of the contract.
 - d. Fails or refuses to accept/execute the contract.

We undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it owing to the occurrence of one or both the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force upto and including 45 days after the period of Bid validity and any demand in respect thereof should reach the Bank not later than the above date.

Our.....branch at.....*(Name & Address of the.....*branch) is liable to pay the guaranteed amount depending on the filing of claim and any part thereof under this Bank Guarantee only and only if you serve upon us at our.....* branch on or before Dt.....Otherwise bank shall be discharged of all liabilities under this guarantee thereafter.

NOTWITHSTANDING ANYTHING CONTAINED HEREIN:

1. Our liability under this Bank Guarantee shall not exceed Rs. <<Amount in figure>> (Rupees <<Amount in words>> only)
2. This Bank Guarantee shall be valid upto <<insert date>>
3. It is condition of our liability for payment of the guaranteed amount or any part thereof arising under this Bank Guarantee that we receive a valid written claim or demand for payment under this Bank Guarantee on or before <<insert date>> failing which our liability under the guarantee will automatically cease.

.....
Signature of the authorized officer of the Bank)

.....
Name and designation of the officer

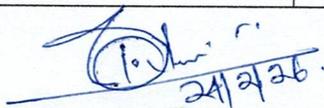
.....
Seal, name & address of the Bank and address of the Branch

ANNEXURE-2:**Technical Specifications of Laser Projector, Laser Printer and Pen Drive****Laser Projector with mount**

<u>Technical Specifications of Laser Projector</u>	
Technology	One Chip DLP
Projection Method	Front
Native Resolution	1920x 1200(WUXGA)
Brightness(Lumens)	4000
Contrast Ratio(Minimum)(pixels)(X:1)	3000000
Optical Zoom	Yes
If Yes, Optical Zoom (%)	130
Availability of Lens	Yes
Remotely Controlled	Ye
If Yes, Type of Projector	Standard Throw(0.91to 2.5)
Aspect Ratio	16:10
Keystone Correction	Manual
Type of Light Source	Laser
Minimum Life of Light Source (In Normal Mode)	20000 Hours
Lamp Hour Counter (In-Built)	Yes
Inbuilt Speaker	Yes
If Yes, Wattage of Speaker	20
3D Projection Capability	Yes
Interactive Feature	No
On Site OEM Warranty for Light Source	5Years
On Site OEM Warranty	5 Years
Number of HDMI In Port	2
Analog RGB In Port (Hours)	Yes
Analog RGB Out Port	Yes
Audio In	Yes
Audio Out	Yes
Number of USB Type A	1
LAN Connectivity	Yes

Laser Printer

<u>Sl. No</u>	<u>Description</u>	<u>Technical Specification</u>
	Heavy Duty Multi-Function Laser Printer (Color): A4 Sized Multi-Function device having integrated Laser Printing, Copying and Scanning, with touch screen Control Panel	
A	Integrated Printer Specifications:	
A.1	Printing Speed(A4)	Minimum30ppm
A.2	Paper Sizes Supported	A4, letter, legal
A.3	Duplexing	Automatic two-sided printing
A.4	Memory	Minimum2GB


 21/2/26

A.5	Hard Disk	Minimum250GB
B.	Integrated Copier Specifications:	
B.1	Copy Speed	Upto30cpm
B.2	Copy Reduction/Enlargement/Zoom	25to400%
C.	Integrated Scanner Specification:	
C.1	Scanner Type	Flatbed,integratedA3/A4Size with Duplex Automatic Document Feeder(DADF)
C.2	Network Scan	Scan to e-mail, Scan to network folder
C.3	Scanned file format	JPEG,TIFF,PDF
D.	Paper Handling:	
D.1	Input Trays	50 sheet multipurpose tray (min) 250 sheet input tray (min).
D.2	Output Tray	150sheetoutputbin
D.3	Connectivity Ports	01Hi-SpeedUSB2.0Port;01 Gigabit Ethernet network port.
D.4	Operating System Support	ShouldsupportWindows8.1/10 Pro. Or latest and Linux
D.5	Fleet Monitoring	For Automatic meter reading, toner Delivery and Service dispatch
E.	Warranty	Five Years On Site replacement warranty.

USB Pen Drive

SL No.	Description	Make	Qty.
1	USB Pen Drive 64GB and 128GB	SanDisk/ Kingston/ Lapcare/HP Simtronics/ equivalent make	1 Qty. each for both 64GB and 128 GV at each institutes.

(Signature)
21/2/26

Consolidated Pre-Bid Queries and reply/remarks from DTE&T Odisha against NIT No. DTET/2025-26/1223/03 (Procurement of AI LAB Equipment for 13 Govt. ITIs)

M/s UNITECH ENGINEERS

SL No.	Section & Page No.	Content of RFP requiring Clarification(s)	Points of clarification	Remarks from Bidder	Reply/Remarks from DTE&T Odisha
1	Note , Page No. 7 Exemption of Tender fee & EMD		Exemption may be given to the local MSMEs/ local Start-Ups (registered in Odisha) for submission of Tender Fee & EMD as per the Odisha Procurement Preference Policy for Micro and Small Manufacturing Enterprises-2023 (MSME Department Notification No.566/MSME dated 24.01.2024) and Odisha General Finance Rules (OGFR) only after submission of proper documents as proof. An AFFIDAVIT may be submitted as per the TECH-11.	We have MSME Udyam Registration certificate Certificate UDYAM-OD-30-0004574 (PFA the certificate copy) ,based at Odisha	Exemption shall be given to the local MSMEs and Startups as per the Government of Odisha MSME guidelines. MSME Department Notification No.566/MSME dated 24.01.2024).
2	Section II: Pre-Qualification/ Eligibility Criteria Sr.No.6, Page .12 The Technology Partner/Channel Partner or the OEM company should have ISO 9001, ISO 14001 & ISO 45001 certification.		Copy of valid ISO certificates of the agency / the OEM must be submitted	ISO certificate should be of either the bidder or the OEM	Accepted
3	Section II : Pre-Qualification/Eligibility Criteria Sr.No.8, Page .12 -Quality Certification The bidder/vendor should have ISO/ISI Certification with every Machinery Test Certificate Mandatory as applicable		Copy of valid ISO/ISI certificates along with Machinery Test Certificate as applicable	Test certificate of the product supplied can be submitted as per the availability of same by the respective principal OEM	Accepted
4	Section II : Pre-Qualification/Eligibility Criteria Sr.No.7.1 ,Page .12- Past Experience Similar Supply Experience The bidder, during last 03 (Three) financial years		Consideration of Digital Skilling License Work Order as Eligibility Criteria for AI Lab Setup in ITIs of Odisha With the rapid advancement of Artificial Intelligence and the Government's focus on future-ready skills, the establishment of AI Labs in ITI institutions across Odisha is a timely and strategic initiative. In this context, it is respectfully proposed that experience of executing Digital Skilling License-based work orders may be considered as one of the eligibility/evaluation criteria while awarding work orders for the setting up and implementation of AI Labs in ITI institutions of Government of Odisha.		Not Accepted

(Signature)
21/01/26

		<p>Rationale:</p> <ul style="list-style-type: none"> > Agencies with prior digital skilling license implementation experience possess proven capability in large-scale learner onboarding, content deployment, LMS management, and outcome tracking. > Such agencies are already aligned with government processes, institutional ecosystems, and student capacity-building frameworks. > Digital skilling license experience ensures sustainability of AI labs beyond infrastructure—covering curriculum delivery, faculty enablement, certification, and student employability outcomes. > It reduces implementation risks and accelerates adoption by leveraging existing institutional familiarity and execution readiness. <p>Expected Impact:</p> <ul style="list-style-type: none"> * Faster operationalization of AI Labs across ITIs * Better integration of AI curriculum with ongoing digital skilling initiatives * Enhanced student participation, certification, and industry relevance * Stronger return on public investment through outcome-oriented implementation <p>This inclusion will help ensure that AI Labs are not limited to physical infrastructure but evolve into functional centers of excellence for AI Skill development, aligned with the state's vision of creating a future-ready workforce. We Being in IT Hardware ,Software& Solutions sector since last 36 years, having different Hardware supply and installation copies. Alongwith the above we have been imparting Digital Learning on Emerging Technologies in courses like Generative AI, AI security, AI for everyone, AI and Law ,Build AI Apps ,for last 3 years to 1,60,000 students in different Engineering Colleges (under BPUT & Autonomous) ,Polytechnics, ITI ,MCA, Higher education and MBA colleges in the state of Odisha</p>	
--	--	---	--

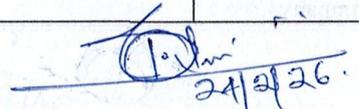
5	Hardware Requirement, Page. 30 AI Trainer and Lab Manpower (One Trainer for 36 months) for hand-holding training	AI Trainer and Lab Manpower requirement One AI trainer and Lab Manpower requirement is for every location	Revised clause is as follows. One AI Trainer must be deployed for every location/institute to provide 36 months hand-holding.
---	--	--	--

M/s Ooumph

SL No.	Section & Page No.	Content of RFP requiring Clarification(s)	Points of clarification	Remarks from Bidder	Reply/Remarks from DTE&T Odisha
6	Section II - Information to Bidders Page 11-12 Clause 4.3 - Operation		Bidder firm should have been In operation for past 07 (seven) years	In line with GFR-2017 principles encouraging wider competition and Startup India guidelines, kindly clarify whether the minimum operation requirement may be reduced from 7 years to 5 years, or whether DPIIT-recognized startups with relevant technical experience may be considered eligible.	Please refer Query No.1 above.

(Signature)
24/2/26

7	Section II - Information to Bidders Page 11-12 Clause 4.4 - Financial Capacity	Average annual turnover of '14.00 Crore over last 3 FYs	Kindly clarify the rationale for fixing, 14 Cr turnover against the estimated tender value. As per GFR principles of proportional eligibility, request consideration to revise this to Rs.3 Crore cumulative turnover over last 3 FYs or any proportionate benchmark aligned with project size.	No Change
8	Section II - Information to Bidders Page 12 Clause 7- Past Experience	Experience requirement based on single Rs.7 Cr/ two of Rs.3.5 Cr work orders	Request clarification whether equivalent technical experience in AI Labs/ ICT Labs/ skill-Development infrastructure projects may be considered, even if financial values differ, in line with competency-based evaluation encouraged under GFR	Similar experience of supply of AI Lab equipment or 'IT & ITES' Sector trade equipment supply experience with minimum order value mentioned in RFP.
9	Fact Sheet Page 6 Clause 12 - Earnest Money Deposit (EMD)	EMD of '7,00,000 mandatory	As per GFR-2017, OGFR and MSME Procurement Policy, kindly clarify whether MSMEs registered under Udyam / DPIIT-recognized startups, including technology and service providers (not only manufacturing MSMEs), may be exempted from EMD submission.	Please refer Query No.1 above.
10	Section II – Note Page 7 Bullet on MSME exemption	Exemption limited to local MSMEs engaged in manufacturing	Since the scope includes software, system integration, training and AI enablement, kindly clarify whether technology MSMEs and startups may also be considered for EMD / tender fee exemption, subject to submission of TECH-11 affidavit.	Please refer Query No.1 above
11	Section III – ToR Page 26 Clause B-2	Only Original OEM items allowed; no refurbished/duplicate	Kindly clarify whether OEM-certified upgraded or successor models may be offered where specified models are discontinued, provided specifications are equal or better than those prescribed.	Equipment/items with equivalent or better specifications are acceptable.
12	Section III – ToR Page 19 & 26	Bidders may propose better technical specifications	Kindly confirm whether next-generation CPUs/ GPUs meeting or exceeding benchmark performance will be accepted, even if part numbers differ from indicative specifications.	
13	Section III – ToR Page 25-26	On-premise AI lab Infrastructure	Kindly clarify whether hybrid or cloud-assisted AI tools may complement on-premise systems for training and scalability, subject to data security and compliance norms.	
14	Section II - Evaluation Page 20 Clause 10 - Payment Modalities	Payment linked to milestones over extended duration	As payments may extend up to 42 months, kindly clarify whether any payment safeguard mechanisms are envisaged to protect vendors against delays beyond their control, In line with fair risk allocation under GFR	Selected bidder shall not be penalized if any delays occurred due to the situation/conditions beyond their control.
15	Section III – ToR Page 26 Clause B-3	Quantity may increase/ decrease by $\pm 25\%$	Kindly confirm that per-unit pricing shall remain unchanged in case of quantity variation within $\pm 25\%$, without impacting quoted rates or commercial terms.	Additional quantities (if any) may be supplied as per the L1 price (per unit) or the price agreed upon after negotiation.



 24/2/26

M/s Sai Sree Infra Developers

SL No.	Section & Page No.	Content of RFP requiring Clarification(s)	Points of clarification	Remarks from Bidder	Reply/Remarks from DTE&T Odisha
16	Page No. 11, 4.1 Pre-Qualification Criteria 1. Legal entity:	The Bidder must be registered as either of the following: a. Company under Companies Act, 1956/2013 or b. Partnership Firm registered under the Indian Partnership Act, 1932 or c. Joint Ventures (JV)/Consortium* or d. Limited Liability Partnership registered under The Limited Liability Partnership Act, 2008 registered		Our firm is a Proprietorship concern. We request you to kindly clarify and consider the eligibility of proprietorship firms to participate in the above tenders.	No Change
17	Page No. 11, 4.1 Pre-Qualification Criteria 7. Past Experience 7.1 Setting-up CoEs	The bidder, during last 03 (Three) financial years, must have the experience of supply and installation of similar category of equipment/software with following minimum order value. i. Experience in execution of Single Work Order with minimum order value of Rs.7.00 Crore or above, Or ii. Experience in execution of at least 02 (Two) Work Orders with minimum order value of Rs.3.50 Crore or above, at any Government or Private organization/ Government or Private educational institute/ Government or Private training institute/ any Industry.		We respectfully request you to kindly consider and allow the past experience gained during the last seven (7) years for evaluation	No Change

M/s Innovativeview India Pvt Ltd.

18	Eligibility Criteria – Experience /Technical Qualification	Credentials of a Parent / Holding Company may be considered for meeting the eligibility requirements of the bidder, provided the parent company holds 95% or more equity shareholding in the bidding entity, subject to submission of documentary proof such as shareholding pattern and undertaking.		Credentials of a Parent / Holding Company may be considered for meeting the eligibility requirements of the bidder, provided the parent company holds 95% or more equity shareholding in the bidding entity, subject to submission of documentary proof such as shareholding pattern and undertaking. This enables us to participate through a strong technical and financial capability of our parent company.	No Change
----	--	---	--	--	-----------



 21/9/26

19	Page 30, H/w Requirement, Learning Zone	Please clarify which item is required from the two 1. Laptop 2. Desktop		Learning Zone Desktop require with minimum technical specifications mentioned in the RFP document.
20	Page 30, H/w Requirement, Audio Equipment	Please clarify the Lumens for the required Projector.		Please refer 'Annexure-1' of 'Corrigendum Notice' for the technical specifications.
21	Page 30, H/w Requirement, Consumables	Please clarify the quantity and storage capacity for the Pen-drives.		
22	Page 30, AI Trainer and Lab Manpower	Please clarify if one manpower and one trainer in each lab or one trainer in total is required.		Please refer Query No.5 above.
23	Page 30, H/w Requirement, Office Automation	Please clarify if any description or specification is missing under this requirement.		MS Office/Open Office (Academic) latest version available at the time of supply.

M/s Tagbin Services Private Limited

24	Page No.26 Clause B(3)	Quantity Variation $\pm 25\%$	In case of increase or decrease in ordered quantity up to $\pm 25\%$, will the same unit rates be applied proportionately without any price revision?	Please refer Query No.15
25	Page No.20 Clause 10	Payment Modalities	Kindly clarify whether payments are milestone-based or institute-wise, and whether partial installation and commissioning at select ITIs will trigger proportional payments.	Payments are Milestone Based. Part payment from a Milestone is not allowed. But, it may be considered (with approval of competent authority) if the required deliverables could not be completed due to the situation or conditions are beyond the control of the supplier.
26	Page No.27 Warranty /CMC	Comprehensive Warranty (60 Months)	Does the 60-month comprehensive warranty include replacement of major components such as GPU, CPU, storage, and networking equipment at no additional cost to the client?	No Change
27	Page No.26 Section III – Scope of Successful Bidder	Hosting / Infrastructure	If the bidder proposes a cloud-based or hybrid AI solution, kindly clarify who will bear the recurring cost of cloud hosting, compute, storage, and software licenses during the contract period.	Equivalent or better solutions from the supplier, are always acceptable without incurring additional cost.
28	Page No.26 Section III – Scope of Successful Bidder	On-Prem Infrastructure	Please clarify whether on-premise hosting servers at each ITI are mandatory, or whether bidders may propose a centralized or cloud-based hosting architecture.	AI server may be installed at one institute and from there it may be connected to other institutes.
29	As per Payment Schedule Payment Terms	Milestone Payments	As per the RFP payment terms, only 25% of the contract value is released within the first year, while the remaining 75% is released after one year,	No Change. Please refer Section 7: 'Deliverable and Payment

(Signature)
24/2/26

			<p>making the project highly investment-intensive due to upfront procurement of AI hardware, servers, GPUs, software, and long-term warranty obligations. To ensure financial viability and timely milestone achievement, we request consideration of a revised milestone-based payment structure, such as:</p> <ul style="list-style-type: none"> 15% after award of contract 30% after installation & commissioning 20% after UAT 20% one year after commissioning 15% one year six months after commissioning. <p>Kindly confirm whether such a structure can be considered.</p>	<p>Schedule' from the RFP document. The payment will be released as below.</p> <p>1st Milestone: 40% of Total Order Value with 18% GST after Pre-Delivery Inspection and Supply (within 3months).</p> <p>2nd Milestone: 40% of Total Order Value after installation and Post Delivery Inspection (within 4 months).</p> <p>3rd Milestone: Rest 20% in equal three installments after every year's completion of hand-holding training.</p>
--	--	--	--	---

Rathore

Director
DTE&T Odisha, Cuttack

				<p>25 Page No 25 Section III - Scope of Successful Bidder</p>
				<p>26 Page No 26 Section III - Scope of Successful Bidder</p>
				<p>27 Page No 27 Section III - Scope of Successful Bidder</p>
				<p>28 Page No 28 Section III - Scope of Successful Bidder</p>
				<p>29 Page No 29 Section III - Scope of Successful Bidder</p>